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Jeff received his B.S. in Finance from Indiana University, where he also spent two years playing for the Indiana University golf team. After earning his degree, Jeff spent ten years as a bank and trust examiner with the State of Indiana, Federal Reserve Bank of Chicago and State of Washington. Jeff left the public sector in 1998, spending a combined twenty years as Chief Compliance Officer at A.G. Edwards Trust Company FSB and Edward Jones Trust Company, before forming Kropschot Consulting Partners in 2018. Jeff also serves as an adjunct instructor with the Cannon Financial Institute and Global Financial Markets Institute.

Jeff is an honors graduate of Cannon Financial Institute's Trust Audit and Compliance School and received the designation of Certified Trust Compliance Professional in 2000. Jeff also passed the Investment Adviser Certified Compliance Professional certification examination administered by National Regulatory Services in 2006.

Jeff is a past member of the Board of Directors of the Fiduciary and Investment Risk Management Association (FIRMA), where he served from 2007-2015 and 2016-2019.

Jeff and his wife, Rebecca, have five children and eight grandchildren and reside in Utah. Jeff enjoys golf, travel, genealogy, and alpine hiking and backpacking.